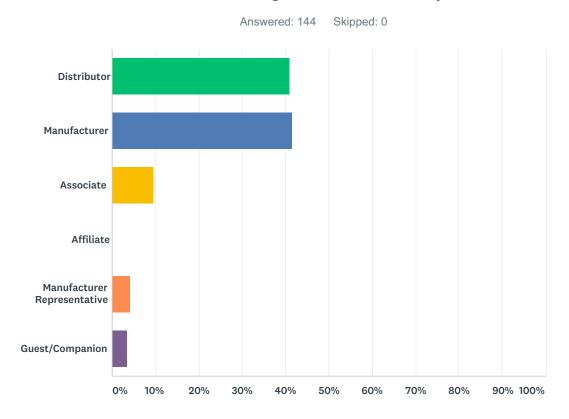
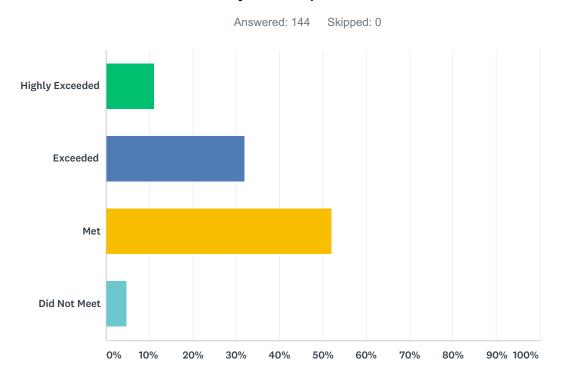
#### Q1 Which of the following best describes your business?



ANSWER CHOICES	RESPONSES	
Distributor	40.97%	59
Manufacturer	41.67%	60
Associate	9.72%	14
Affiliate	0.00%	0
Manufacturer Representative	4.17%	6
Guest/Companion	3.47%	5
TOTAL		144

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

## Q2 Overall, how well did NAHAD's 2019 Annual Meeting & Convention meet your expectations?

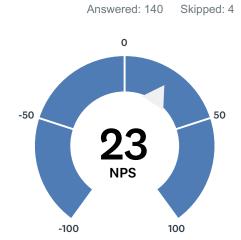


ANSWER CHOICES	RESPONSES	
Highly Exceeded	11.11%	16
Exceeded	31.94%	46
Met	52.08%	75
Did Not Meet	4.86%	7
TOTAL		144

#	COMMENTS	DATE
1	Some of the speakers strategies did not seem relevant to our industry	4/22/2019 8:28 AM
2	In Vegas so many activities going on, hard to see everyone	4/20/2019 2:59 PM
3	We weren't expecting this to be a good event based on the last one that was held in Las Vegas	4/19/2019 2:37 PM
4	Very good show.	4/19/2019 1:06 PM
5	On the final night (Closing Casino party) I was among several people who walked out due to the RIDICULOUS high volume level of the microphone during some sort of charity auction. We actually put our drinks down, plugged our ears, and walked out. Whomever was in charge of the audio/visual should not be in that job. We couldn't hear a single word that was said. That ruined the reception for a bunch of us.	4/19/2019 12:52 PM
6	I had low expectations because it was in Las Vegas but the NAHAD scheduled events were well attended by the distributors that were there. NAHAD needs to work harder to get smaller independent distributors to come to the annual meetings.	4/19/2019 12:13 PM
7	Excellent	4/19/2019 12:00 PM
8	need more time at the Showcase with vendors in 2018 it was 2 part one afternoon and one in morning that was great	4/19/2019 10:56 AM

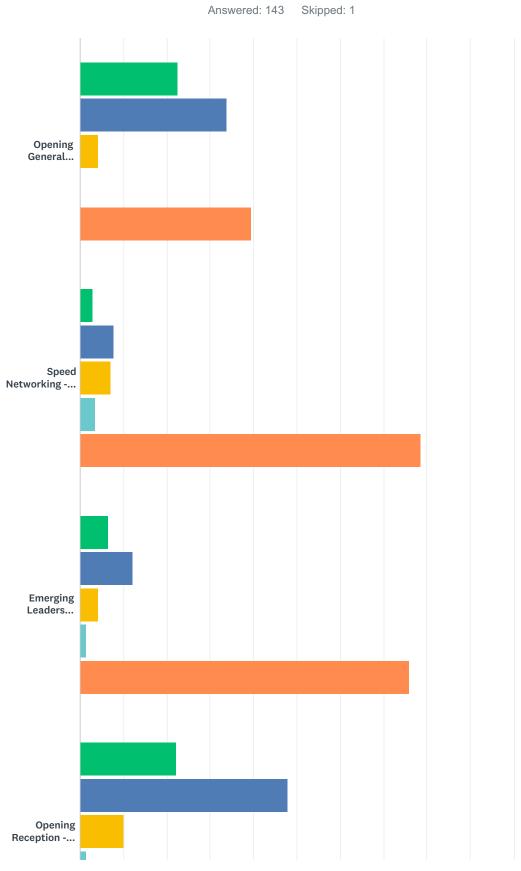
9	as a vendor with a booth, it was a lot of money for 5 hours and on the last day.	4/15/2019 5:10 PM
10	One of the best i have attended. Great job to the Staff	4/15/2019 3:37 PM
11	Opening nightthere was very limited food, and it was hard to access.	4/15/2019 1:06 PM
12	I thought the crowd would disperse thru Vegas and therefore not be like the normal convention held at a resort	4/11/2019 9:29 AM
13	This was my first time to attend a NAHAD Meeting and Convention. I was impressed with the speakers and the topics.	4/10/2019 7:09 PM
14	Vegas is a very hard place to have a convention too many distractions. Would recomend to going back to vegas	4/10/2019 1:39 PM
15	over priced crowded hotel, the food was avarage, distibutors faild to support the contact table day	4/10/2019 1:05 PM
16	the convention was again was to spread out due to it beign Las Vegas very bad venue for Nahad	4/10/2019 12:46 PM
17	Class quality was not on par to past. Most did not even include packets, no pens were available and it seemed like fewer classes were available.	4/10/2019 12:29 PM
18	I enjoyed the speakers and overall timing was structured very well.	4/10/2019 12:19 PM
19	Would like to interact with distributors more	4/10/2019 12:11 PM

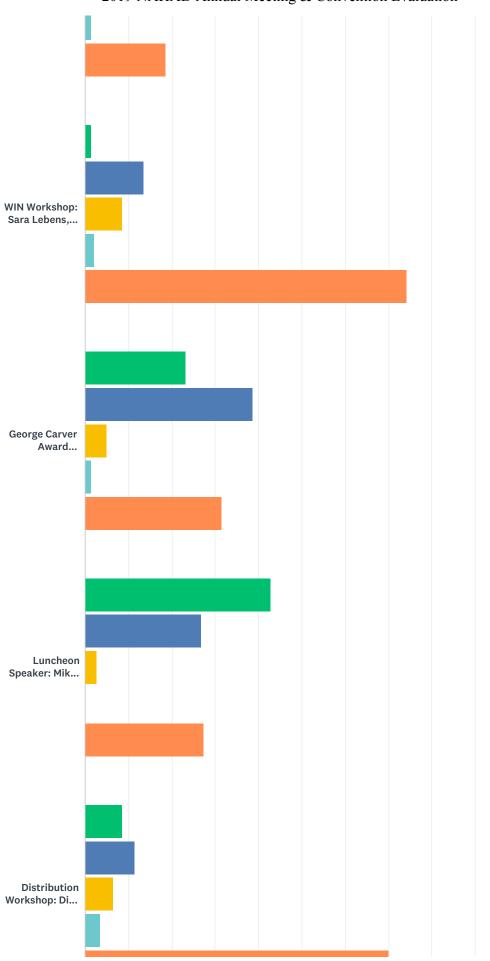
## Q3 How likely is it that you would recommend NAHAD's Annual Meeting & Convention to a friend or colleague?

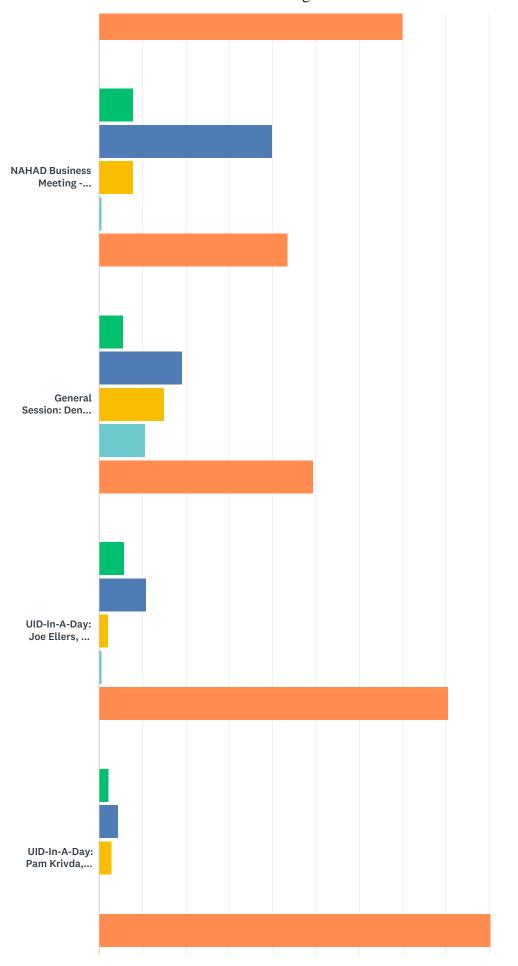


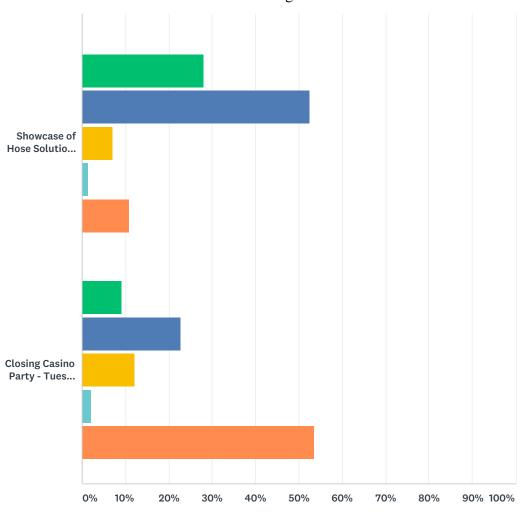
DETRACTORS (0-6)	PASSIVES (7-8)	PROMOTERS (9-10)	NET PROMOTER® SCORE
16%	46%	39%	23
22	64	54	

### Q4 Please rate each of the educational sessions, events, and activities noted below. If you did not attend, please note below.









	EXCEPTIONAL	GOOD	FAIR	POOR	DID NOT ATTEND	TOTAL
Opening General Session: Ken Gronbach - Saturday AM	22.54% 32	33.80% 48	4.23% 6	0.00%	39.44% 56	142
Speed Networking - Saturday PM	2.84% 4	7.80% 11	7.09% 10	3.55% 5	78.72% 111	141
Emerging Leaders Educational Session: Randy Disharoon, - Saturday PM	6.38% 9	12.06% 17	4.26% 6	1.42% 2	75.89% 107	141
Opening Reception - Saturday PM	22.14% 31	47.86% 67	10.00% 14	1.43% 2	18.57% 26	140
WIN Workshop: Sara Lebens, How Women Will Boost Your Bottom Line - Sunday AM	1.43% 2	13.57% 19	8.57% 12	2.14%	74.29% 104	140
George Carver Award Presentation - Sunday PM	23.24% 33	38.73% 55	4.93% 7	1.41% 2	31.69% 45	142
Luncheon Speaker: Mike Staver, Staying Calm Under Pressure - Sunday PM	42.96% 61	26.76% 38	2.82% 4	0.00%	27.46% 39	142
Distribution Workshop: Dirk Beveridge, Innovate! - Sunday PM	8.57% 12	11.43% 16	6.43% 9	3.57% 5	70.00% 98	140

Fair

Good

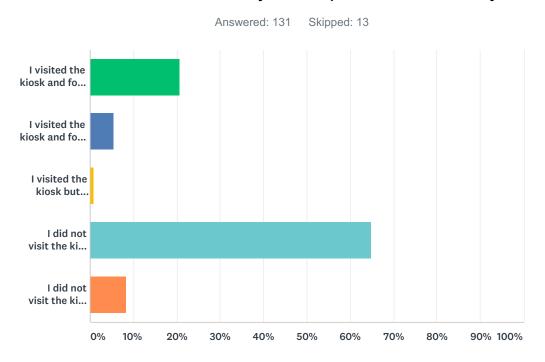
Poor

Did Not Attend

Exceptional

NAHAD Business Meeting - Monday AM	7.97%	39.86%	7.97%	0.72%	43.48%	
	11	55	11	1	60	138
General Session: Denise Keating, The Amazon Effect - Monday	5.71%	19.29%	15.00%	10.71%	49.29%	
AM	8	27	21	15	69	140
UID-In-A-Day: Joe Ellers, New Processes of Distribution Sales	5.76%	10.79%	2.16%	0.72%	80.58%	
Management - Monday PM	8	15	3	1	112	139
UID-In-A-Day: Pam Krivda, Dealing with Difficult HR Decisions -	2.21%	4.41%	2.94%	0.00%	90.44%	
Monday PM	3	6	4	0	123	136
Showcase of Hose Solutions - Tuesday	28.06%	52.52%	7.19%	1.44%	10.79%	
	39	73	10	2	15	139
Closing Casino Party - Tuesday PM	9.29%	22.86%	12.14%	2.14%	53.57%	
	13	32	17	3	75	140

# Q5 This year NAHAD provided a Hose Safety Institute Kiosk to showcase its new program, NAHAD Academy. If you visited the kiosk, please indicate how valuable your experience was to you.



ANSWER CHOICES	RESPONSES	
I visited the kiosk and found it very useful to interact directly with NAHAD's new online content.	20.61%	27
I visited the kiosk and found it useful be would like additional information.	5.34%	7
I visited the kiosk but didn't find it useful and don't plan to utilize these new member benefits.	0.76%	1
I did not visit the kiosk due to other time constraints.	64.89%	85
I did not visit the kiosk because I am not interested in workforce training opportunities.	8.40%	11
TOTAL		131

#	ADDITIONAL COMMENTS	DATE
1	Very interested and will follow up	4/19/2019 12:17 PM
2	Didn't have a chance to stop by - wish they would have had a booth or a breakout	4/19/2019 11:58 AM
3	Excellent improvement to HSI!	4/11/2019 2:09 PM
4	Great new fresh approach	4/11/2019 9:29 AM
5	Husband and I visited and lady very helpful and listened to our comments from an Australian point of view	4/11/2019 9:23 AM
6	Would like a some information.	4/10/2019 7:09 PM
7	Wonderful addition to Nahad!	4/10/2019 12:29 PM

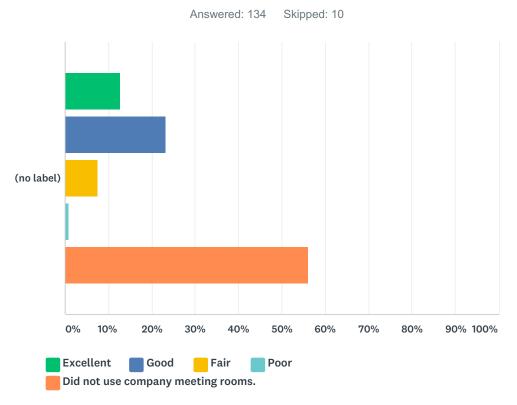
### Q6 In terms of educational content, what additional topics would you like to see covered at future NAHAD conventions?

Answered: 44 Skipped: 100

#	RESPONSES	DATE
1	More about the incoming generation and technology.	4/22/2019 8:28 AM
2	In terms of guest speakers, maybe delivering a message regarding the importance of a successful follow up regimen, considering follow ups will be a critical component following NAHAD conventions.	4/19/2019 7:20 PM
3	More end user / application focused content	4/19/2019 5:22 PM
4	Succession planning, supplier selection, inventory analysis training, sales training	4/19/2019 2:37 PM
5	Future distribution strategies.	4/19/2019 1:06 PM
6	Manufacturer breakout sessions allowing companies to educate distributors about the products they make. Basically, a 30 minute time slot to show and tell our stuff (at a more technical level) to the masses.	4/19/2019 12:52 PM
7	The importance of using certified traceable material	4/19/2019 12:40 PM
8	Additional topics on sales managementas relates millennials, how to motivate, train, focus and keep them after spending considerable time and expense to educate.	4/19/2019 12:17 PM
9	I think NAHAD does a nice job of having relevant content for the speakers. I think having the economists are valuable the years that i've seen them and would like to see them added next year.	4/19/2019 12:16 PM
10	Something for manufacturing sales forces to sell smarter to specify products and promote brands.	4/19/2019 12:13 PM
11	Not sure	4/19/2019 12:00 PM
12	More about the NAHAD committee, how to get involved, what they are striving to accomplish. I'm interested, but not sure who they are looking for (what level in your org or if that matters) and how to inquire.	4/19/2019 11:58 AM
13	new and trending product, Economics, sales B2B	4/19/2019 10:56 AM
14	n/a	4/19/2019 10:16 AM
15	Exit planning	4/17/2019 3:09 PM
16	Benchmarking - Al Bates type presentation Strategic Pricing	4/16/2019 10:47 AM
17	VERY GOOD	4/16/2019 9:08 AM
18	Industry 4.0 content	4/15/2019 5:10 PM
19	The role sheet rubber can play assisting distributors plus their sales and profits.	4/15/2019 1:45 PM
20	I'd like to see topics geared towards creating exceptional customer experiences.	4/15/2019 1:06 PM
21	Family businesses and the next generation- keys to succession planning and tips for next generation and/or how to navigate conducting business with both old and new ideas- how the older generation can make it easier fro the new	4/15/2019 12:39 PM
22	Recruitment and Retention	4/15/2019 12:12 PM
23	Digitizing the business. Real world case studies of moving to Ecommerce	4/14/2019 8:30 PM
24	Definitely economic outlook, hose market intel	4/12/2019 11:58 AM
25	Something more positive rather than lots of doom and gloom	4/12/2019 9:39 AM
26	Profit Loss and GP's	4/11/2019 6:45 PM
27	Inside sales skills, any Dale Carnegie classes	4/11/2019 2:46 PM

Amazon competing strategies that actually apply to our sized companies and not Lowes or Home Depot	4/11/2019 1:09 PM
N/A	4/11/2019 12:08 PM
Economy outlook	4/11/2019 11:28 AM
Marketing (how to market to end users in an impactful way)	4/11/2019 9:56 AM
It and your websites Security of the web World trading issues More online shopping discussions	4/11/2019 9:29 AM
employee recruiting and retention	4/10/2019 4:32 PM
Inventory control, social media marketing tools, product value, new services	4/10/2019 4:14 PM
General hose safety class	4/10/2019 2:38 PM
More Speakers. Too much free time/ meeting time	4/10/2019 1:39 PM
sales development, analytics	4/10/2019 1:37 PM
HSI Program	4/10/2019 1:24 PM
Applicable training in technical side for New areas of business such as online enterprise	4/10/2019 12:46 PM
Economist would be nice	4/10/2019 12:43 PM
Future trends. 2-5 year outlook	4/10/2019 12:29 PM
More classes, no specific topics.	4/10/2019 12:29 PM
The changing sales process within distribution	4/10/2019 12:28 PM
I think general sessions or speakers on IoT present and future state would be good topics.	4/10/2019 12:19 PM
	Depot  N/A  Economy outlook  Marketing (how to market to end users in an impactful way)  It and your websites Security of the web World trading issues More online shopping discussions employee recruiting and retention  Inventory control, social media marketing tools, product value, new services  General hose safety class  More Speakers. Too much free time/ meeting time  sales development, analytics  HSI Program  Applicable training in technical side for New areas of business such as online enterprise  Economist would be nice  Future trends. 2-5 year outlook  More classes, no specific topics.  The changing sales process within distribution

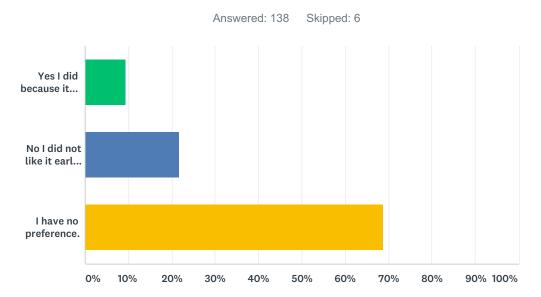
### Q7 If your company took advantage of the scheduled rooms for private meetings, please rate their value.



	EXCELLENT	GOOD	FAIR	POOR	DID NOT USE COMPANY MEETING ROOMS.	TOTAL	WEIGHTED AVERAGE	
(no label)	12.69% 17	23.13% 31	7.46% 10	0.75% 1	55.97% 75	134		2.48

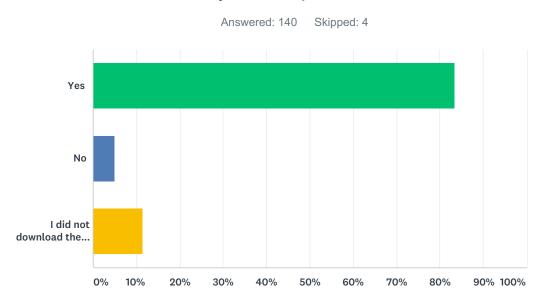
#	ADDITIONAL COMMENTS	DATE
1	The cost of AV equipment was over the top. \$2400 for a projector and screen	4/19/2019 9:13 PM
2	Used a hotel suite, it was adequate but expensive	4/19/2019 5:22 PM
3	We attended them as reserved by our vendors, seemed nice	4/19/2019 11:58 AM
4	This is where the bulk of my time was spent.	4/15/2019 12:37 PM

### Q8 This year NAHAD again hosted its Golf Tournament on Friday at the start of the Convention. Did you like this timing?



ANSWER CHOICES	RESPONSES	
Yes I did because it allowed more time for customer meetings on Tuesday afternoon.	9.42%	13
No I did not like it earlier in the program and would prefer it to take place later in the week.	21.74%	30
I have no preference.	68.84%	95
TOTAL		138

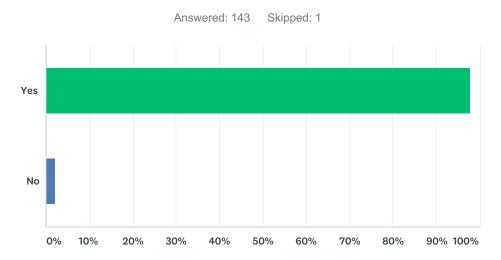
Q9 NAHAD provided a Convention App this year which offered interactive opportunities to directly message attendees to set appointments, view schedules and floor plans, post photos, etc. Did you find NAHAD's App and its functionality and expanded features useful?



ANSWER CHOICES	RESPONSES	
Yes	83.57%	117
No	5.00%	7
I did not download the app	11.43%	16
TOTAL		140

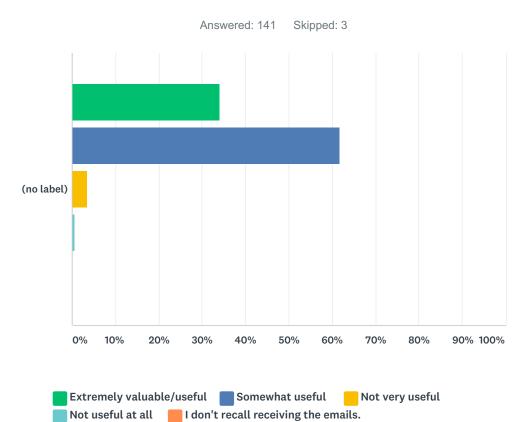
#	ADDITIONAL COMMENTS	DATE
1	Outstanding Addition	4/15/2019 3:37 PM
2	Awesome job on the app!!	4/15/2019 12:36 PM
3	Fine for agenda. Don't use other functionality	4/14/2019 8:30 PM
4	Great idea and we found it very handy	4/11/2019 9:29 AM
5	Your daily email was more helpful to me	4/10/2019 12:28 PM
6	Great job very useful tool	4/10/2019 12:11 PM

### Q10 Did you receive the NAHAD Daily emails?



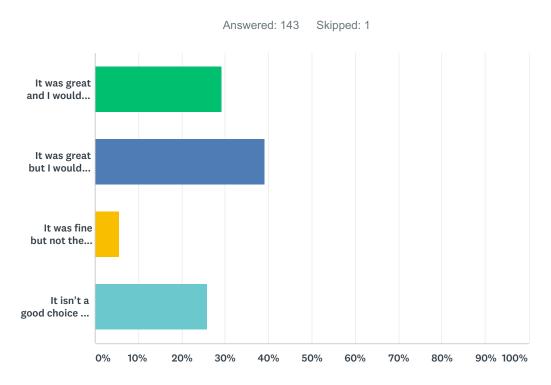
ANSWER CHOICES	RESPONSES	
Yes	97.90%	140
No	2.10%	3
TOTAL		143

### Q11 If yes, please rate the value and usefulness of the NAHAD Daily emails.



	EXTREMELY VALUABLE/USEFUL	SOMEWHAT USEFUL	NOT VERY USEFUL	NOT USEFUL AT ALL	I DON'T RECALL RECEIVING THE EMAILS.	TOTAL	WEIGHTED AVERAGE
(no	34.04%	61.70%	3.55%	0.71%	0.00%		
label)	48	87	5	1	0	141	9.24

### Q12 How would you rate The Bellagio in terms of meeting space and hotel accommodations?



ANSWER CHOICES	RESPONSES	
It was great and I would like to return for future meetings.	29.37%	42
It was great but I would prefer not to return.	39.16%	56
It was fine but not the quality I expected.	5.59%	8
It isn't a good choice for NAHAD conventions.	25.87%	37
TOTAL		143

### Q13 What were the NAHAD Convention highlights for you, in terms of adding value to you and your company?

Answered: 83 Skipped: 61

#	RESPONSES	DATE
1	Company meetings, social events	4/22/2019 8:33 AM
2	-guest speaker training opportunities -networking with other industry professionals	4/22/2019 6:31 AM
3	Company Meetings, Interacting with Distributors and even some other manufacturers.	4/21/2019 8:17 PM
4	This was my first NAHAD convention so the whole experience was a highlight honestly. I did enjoy the guest speakers that NAHAD brought in and thought they were beneficial.	4/19/2019 7:20 PM
5	Meeting our customers in one place	4/19/2019 5:22 PM
6	Having time to meet with customers. The way the hospitality suites were open to all was nice for a change.	4/19/2019 2:37 PM
7	The people that attend are the highlights of the convention.	4/19/2019 2:25 PM
8	Hospitality, great networking opportunity	4/19/2019 1:19 PM
9	Exhibits were great, but just one day and 5 hours was limited. Please add previous night back in.	4/19/2019 1:06 PM
10	The event allows me to interact with key individuals in this industry.	4/19/2019 12:52 PM
11	Meetings with decision makers	4/19/2019 12:40 PM
12	showcase	4/19/2019 12:37 PM
13	Always about what happens between sessions with both other distributors and vendors and basic networking and discussions concerning our industry.	4/19/2019 12:17 PM
14	We were able to have a great deal of networking sessions with our team as well as supplier partners. I felt the layout of the sessions this year was a good mix of time for us to join many of the NAHAD sessions and also leave time for company meetings.	4/19/2019 12:16 PM
15	The opportunity to have the hospitality night was very valuable to my company. The Showcase was well attended also.	4/19/2019 12:13 PM
16	The sales management training was particularly useful to me.	4/19/2019 12:00 PM
17	Vendor meetings with key people from both companies	4/19/2019 11:58 AM
18	good meetings	4/19/2019 11:16 AM
19	networking w/ other distributors meeting manufacturer decision makers	4/19/2019 11:03 AM
20	the meetings and hose showcase	4/19/2019 10:56 AM
21	meeting all the most important actors in the industry	4/19/2019 10:37 AM
22	Always enjoy the opening reception the most.	4/19/2019 10:32 AM
23	Exceptional traffic flow during the Showcase	4/19/2019 10:16 AM
24	Meeting all these Manufacturesin one location is a great value.	4/18/2019 2:45 PM
25	Networking.	4/18/2019 2:35 PM
26	The many networking opportunities	4/17/2019 3:09 PM
27	showcase of hose solutions	4/16/2019 4:48 PM
28	Spending time with our suppliers Amazon presentation	4/16/2019 10:47 AM
29	Private networking on my own	4/16/2019 9:47 AM
30	Meeting new distributors and our net reps.	4/16/2019 3:57 AM

31	Networking, central location and good speakers with relevant information.	4/15/2019 8:55 PM
32	Networking amongst existing and potential customers.	4/15/2019 5:41 PM
33	hospitality suites, best networking	4/15/2019 5:10 PM
34	Great Distribution Networking as well as Other Manufacturers. Nothing better in the industry than NAHAD	4/15/2019 3:37 PM
35	I find a great deal of value in the UID classes and general session speakers	4/15/2019 2:03 PM
36	Networking as usual	4/15/2019 1:45 PM
37	Customer meetings	4/15/2019 1:43 PM
38	Social event networking, individual meeting time.	4/15/2019 1:09 PM
39	Its a great venue to meet many manufacturers at one location	4/15/2019 1:06 PM
40	Networking; sessions	4/15/2019 12:39 PM
41	Scheduled meetings	4/15/2019 12:37 PM
42	The amount of time spent with customers is invaluable. Opening night was great.	4/15/2019 12:36 PM
43	Connecting with customers	4/15/2019 12:32 PM
44	A chance to meet customers in a more personal setting vs a work environment. The chance to bring our employees to this event, for them experience it and meet customers in person	4/15/2019 12:28 PM
45	Networking	4/15/2019 12:12 PM
46	The launch of the LMS. Time well spent with suppliers and colleagues.	4/14/2019 8:30 PM
47	One on one time with others in the industry	4/12/2019 9:39 AM
48	Meeting like minded people	4/11/2019 6:45 PM
49	The new training programs offered online. The registration desk workers that was there to help with whatever you needed.	4/11/2019 5:58 PM
50	Meeting time with vendors, other distributors	4/11/2019 5:00 PM
51	Learned helpful content from the speakers and met a couple of potential new vendors.	4/11/2019 2:46 PM
52	Showcase of hose solutions always a highlight for company value.	4/11/2019 2:09 PM
53	Showcase Individual Meetings	4/11/2019 1:09 PM
54	As a Manufacturer, we prefer more time for the Speed Networking (and more attendees!) and also more than just one day of the Expo. Definitely not enough time this year.	4/11/2019 12:27 PM
55	Nice too have all of our key customers there for easy access to the right people.	4/11/2019 12:08 PM
56	Meetings	4/11/2019 11:28 AM
57	As a young individual finding his way in the world, Mike Stover's presentation was great	4/11/2019 10:24 AM
58	The meeting times, opening ceremonies and hospitality night, showcase show and first-timer events were the most impactful times to make connections, discuss distributor needs and get to know other persons in the industry.	4/11/2019 9:56 AM
59	Customer meetings and the Table top showcase	4/11/2019 9:46 AM
60	Having the meeting time to visit with customers	4/11/2019 9:31 AM
61	Meeting and discussing with other world distributors	4/11/2019 9:29 AM
62	Just a spouse	4/11/2019 9:23 AM
63	That we may have to move to internet sales to compete in the industry or to keep market shares.	4/10/2019 7:09 PM
64	very strong manufacturer representation. Good value in attending meetings with representation from the manufacturer's we might not see in our daily interactions	4/10/2019 4:32 PM
65	The show case exhibitions	4/10/2019 4:14 PM
66	Meeting other people. Showcase gives a lot of exposure.	4/10/2019 2:38 PM

67	opening night - networking we have so many customers in one place	4/10/2019 2:15 PM
68	It was a good source of opportunities through networking in a relaxed environment.	4/10/2019 1:48 PM
69	Customer and supplier interaction	4/10/2019 1:47 PM
70	Speakers / Receptions/ Hose Show Case	4/10/2019 1:39 PM
71	networking, meeting with high level management within the supplier base	4/10/2019 1:37 PM
72	Speakers, company meetings, showcase.	4/10/2019 1:24 PM
73	Meeting with customers.	4/10/2019 1:21 PM
74	Our manufacturer/ distributor meetings were excellent. And the table top displays were great as well. We made a lot of really good contacts	4/10/2019 1:20 PM
75	New contacts for suppliers	4/10/2019 1:07 PM
76	the showcase was the highlight. Ran out of time to visit everyone	4/10/2019 12:43 PM
77	The Tuesday Showcase	4/10/2019 12:42 PM
78	Hospitality Suite Showcase of Hose Solutions	4/10/2019 12:34 PM
79	Not a great Venue would not recommend Las Vegas for our Group	4/10/2019 12:33 PM
80	Key note speaker and showcase were highlights.	4/10/2019 12:29 PM
81	speakers were educationalnetworking is the best value creator for us	4/10/2019 12:28 PM
82	Great supplier turn out, great meetings, and good speakers.	4/10/2019 12:19 PM
83	I did not see the value add as last years event	4/10/2019 12:11 PM

## Q14 What overall suggestions do you have for improving future NAHAD Annual Meetings & Conventions?

Answered: 83 Skipped: 61

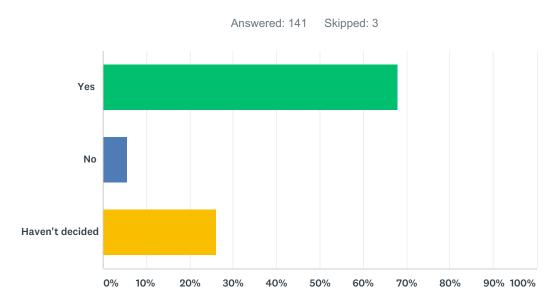
#	RESPONSES	DATE
1	More combined social events	4/22/2019 8:33 AM
2	I would like to see the Showcase moved to the front end of the Convention, and maybe have 2 half days.	4/21/2019 8:17 PM
3	In a hotel were you can see n meet the people , without so many external activities going on . Arizona , Washington , San Diego all were pretty well	4/20/2019 2:59 PM
4	Select locations and venues that are affordable and reasonable from a business expense standpoint. These shouldn't be vacation destinations.	4/19/2019 9:13 PM
5	Nothing at the moment. Looking forward to attending next years.	4/19/2019 7:20 PM
6	Vegas had a lot of noise and distraction, does not seem like a good fit for our industry/NAHAD	4/19/2019 5:22 PM
7	Pick 3 or 4 venues around the country and repeat meetings there. Also, anything that can be done to make it less costly would be nice. Having the meeting in the Bahamas next year will ha e a dramatic impact on companies budgets in terms of logistic and travel costs.	4/19/2019 2:37 PM
8	choose a designated area to non-formally frequent. I.E. Announcing a "primary" bar/pub within the location.	4/19/2019 2:25 PM
9	Turn the speed networking into one on one meeeting like the IDCO	4/19/2019 1:19 PM
10	More time to meet with distribution partners.	4/19/2019 1:06 PM
11	NAHAD should considering moving away from its historical tradition of using the most elite venues. I meet distributors ALL THE TIME who choose not to participate in NAHAD because of the exorbitant costs. What's wrong with Louisville, or Indy, or Cleveland? Get rooms for \$150/night instead of \$350? There's plenty to do as a tourist in the midwest and you'd double your convention size by doing so!	4/19/2019 12:52 PM
12	Start the showcase earlier and end it after lunch	4/19/2019 12:40 PM
13	improving speed networking	4/19/2019 12:37 PM
14	Longer showcase hours, and not on the last full day.	4/19/2019 12:17 PM
15	I would like to see the trade show come back to the evening of the open night - I thought that was nice last year. I understand that probably leads to many people leaving early, but it also allows the suppliers to see some people who were leaving early anyway and missing the trade show altogether.	4/19/2019 12:16 PM
16	No more Las Vegas	4/19/2019 12:13 PM
17	On the speakers they need to familiarize with our industry to make sure the topics are focused on what's applicable (Women in Industry was good, but she didn't seem to know our business at all). Make sure the training is	4/19/2019 11:58 AM
18	2 hald days of show case, just one is too little	4/19/2019 11:16 AM
19	having more time in hose showcase like 2018 need 2 separate days	4/19/2019 10:56 AM
20	Not Vegas, too much distracting	4/19/2019 10:37 AM
21	Vegas is too crowded and distracting. Locations like Marco island are more conducive to networking.	4/19/2019 10:32 AM
22	none	4/19/2019 10:16 AM

23	Make soft-copies of speaker presentations available to NAHAD members to avoid so many of them taking pictures of the screens during the presentations. Social events should not be held in night clubs where it is difficult to carry on a conversation. Distributors seemed like they were rushing through the showcase, so perhaps more time should be allotted to that.	4/17/2019 8:36 PM
24	Shorten by at least one day	4/17/2019 3:09 PM
25	I wish that they Showcase would go back to the two day format.	4/17/2019 11:08 AM
26	Vegas in general isn't a good location as people get too separated from the group	4/16/2019 4:48 PM
27	Did not like the conflicts of the tours with sessions still going on.	4/16/2019 9:47 AM
28	More timing for the speed networking and the meeting romos área should be more advertised	4/16/2019 3:57 AM
29	Vegas has too many distractions and I think it dilutes the value of the meeting. Smaller venues where it is more captive is preferred.	4/15/2019 5:41 PM
30	it seems the manufacturers are the least addressed in content	4/15/2019 5:10 PM
31	I believe there should be collaboration opportunities between the manufacturers to discuss distributor programs and ways to make NAHAD better from the Manufacturers Point of View	4/15/2019 3:37 PM
32	somewhere not so Expensivewater was \$18.95 per bottleCRAZY!!!	4/15/2019 3:11 PM
33	Las Vegas just doesn't fit our organization. I wasn't great last time and I feel the same about this time.	4/15/2019 2:03 PM
34	This years food services, in a word, sucked.	4/15/2019 1:45 PM
35	Find a place with more reasonable pricing. The cost for this is becoming unmanageable.	4/15/2019 1:43 PM
36	Variety of food at both the opening and closing ceremonies is sometime I heard from was lacking.	4/15/2019 1:06 PM
37	never return to Las Vegas!	4/15/2019 12:44 PM
38	I enjoy going to nice places for conventions but feel you should consider affordability for smaller companies so that they are able to bring more of their staff members. Not all members are from companies with large travel/convention budgets.	4/15/2019 12:39 PM
39	Try to keep the meetings at venues where we're all able to get together. Las Vegas is just too big, and there are too many distractions.	4/15/2019 12:36 PM
40	Vegas is nice, but I enjoy the larger scale resorts that can handle a group the size of Nahad	4/15/2019 12:28 PM
41	Shorten the overall length. Still want the content, but it's too long to be out of the office.	4/14/2019 8:30 PM
42	Shorten it by a day and move the showcase to a better time slot or less time. Also I think Vegas is a bad spot with too many distractions for people so I did not get to network as much as I usually do.	4/12/2019 1:25 PM
43	Shorten the program by a day	4/12/2019 11:58 AM
44	Go back to smaller venues where we have more opportunity to see one another. When we are spread out all over a large property, it makes it harder to network.	4/12/2019 9:39 AM
45	I do not believe having these at a Casino is a good idea because the opportunity to network is difficult because it is so spread out and people like to gamble and take in shows.	4/12/2019 8:35 AM
46	A more friendly priced establishment. Bellagio was over priced and over rated. HAHAD has been to many better resorts that cater for the large and small companies.	4/11/2019 6:45 PM
47	Have them in locations that offer a more private and focused environment.	4/11/2019 5:58 PM
48	Condense the convention into 3 days or less. Meetings in the morning, networking/activities/festivities at night or afternoon	4/11/2019 5:00 PM
49	Hold them in a less expensive location so we can bring more people from our company	4/11/2019 2:46 PM
50	Have the Showcase first and end it with lunch, then have hospitality suites last.	4/11/2019 2:16 PM
51	Cut out a day Put the showcase on a weekend	4/11/2019 1:09 PM
52	We need more than 1 day of Expo. Five hours one day was not enough to connect with all the	4/11/2019 12:27 PM

53		
	I preferred a venue similar to Marco Island. In Vegas if there were not scheduled meetings, we really didn't "run into" other colleagues like we did in Florida.	4/11/2019 12:08 PM
54	try to attract more distributors.	4/11/2019 11:41 AM
5	Showcase of hose solutions should be day 2 to help spark conversations for meetings.	4/11/2019 11:28 AM
6	Las Vegas is not ideal for this event. Smaller, more intimate areas are better in my opinion as they allow for more opportunities to see fellow show attendees out and about.	4/11/2019 10:37 AM
57	Have the event in other states than AZ, CA, FL. Try North Carolina, Tennessee, Napa Valley (yes still in CA)	4/11/2019 9:46 AM
58	As a world wide organisation, make all the discussions and information etc relevant to those from overseas and not just USA	4/11/2019 9:29 AM
59	split hospitality suites to two nights. companies spend a lot of money on them and would get better attendance if it were over two nights.	4/11/2019 6:50 AM
60	Longer meeting times for individual vendor meetings.	4/10/2019 7:09 PM
61	5 hours for the Hose Showcase is just way too short of a time to get around to all the suppliers. i think this needs to be two days 5 hours each. there are more suppliers now and i only was able to reach 40% of them.	4/10/2019 5:00 PM
62	This venue was too big, so it was difficult to find people from the convention during downtime so there was less ability to meet some of the smaller manufacturer's and chat informally. Also, there should be fewer mid morning and afternoon events, and speakers should be early morning or later afternoon to allow for more vendors meetings. The showcase of solutions should be longer, and not the last day of the event. If it were earlier in the event, it would be better to establish connections and then meet with manufacturers, rather than having to organize meetings after the fact.	4/10/2019 4:32 PM
33	To many datos s, to long, very expensive	4/10/2019 4:14 PM
64	I believing choosing a center where there arent too many distractions around. Las Vegas has a lot of distractions and besides that a lot of more people. It was a little harder to pinpoint people from NAHAD	4/10/2019 2:38 PM
35	none	4/10/2019 2:15 PM
66	Possibly a full day break in the middle of the schedule as well as moving the vendor showcase early in the event and not the last day.	4/10/2019 1:48 PM
67	More Speaker options such as we did in colorado	4/10/2019 1:39 PM
68	cost effective options to distributors to bring others from the organization,(limited days, discount on registration, etc.)	4/10/2019 1:37 PM
69	More affordable.	4/10/2019 1:24 PM
70	Please don't pick Las Vegas or any venue where the hotel is so big that we are lost in it. Hotels, like most of the Marriotts we've used are good for meeting ppl. Anything with a centrally located area to meet and run into ppl is best.	4/10/2019 1:21 PM
71	The facility was too large for this event. It was hard to find and socialize with manufacturers and other attendees. Also it as 1 day too long	4/10/2019 1:07 PM
72	Create a more localized program such as the one you had in Marco Island and hopefully next year in the Bahamas	4/10/2019 12:46 PM
73	Need to have more time at the showcase have it run Monday afternoon and Tuesday morning to allow time to visit each booth . Ran out of time	4/10/2019 12:43 PM
74	I feel the showcase exhibit should be a 2 day event. Many people left on the Monday and so did not attend. I think a Sunday and Monday would be better, difficult for some members to miss extra days from the office.	4/10/2019 12:42 PM
	days nor the onice.	
75	Food on casino night could have been better. Pizza was good but something in place of pastas would have been preferred. Didn't quite get the DJ piece Room was a little too large or too few attendees.	4/10/2019 12:34 PM

77	Find a more economical Venue and always have it at a accessible location	4/10/2019 12:33 PM
78	I like when there were 2 days of vendor expo	4/10/2019 12:29 PM
79	More classes with the same structure as the past and perhaps longer. Too much in between or dead time. I dont see a need for excursions.	4/10/2019 12:29 PM
80	Liked the schedule, format but not the location. Las Vegas is not a good venue for our annual meeting	4/10/2019 12:28 PM
81	Convention is still too long, need to move golf back to the middle of conference. Golf attendance is down since you moved to beginning	4/10/2019 12:24 PM
82	As stated, IoT is creating a buzz but where are we headed. Good topic for larger discussion.	4/10/2019 12:19 PM
83	Showcase be earlier	4/10/2019 12:11 PM

# Q15 Do you plan to attend NAHAD's 36th Annual Meeting and Convention, April 24-29, 2020 at Atlantis Paradise Island in Nassau, Bahamas?



ANSWER CHOICES	RESPONSES	
Yes	68.09%	96
No	5.67%	8
Haven't decided	26.24%	37
TOTAL	1	141

# Q16 Please provide your testimonial/words of endorsement regarding the value of the NAHAD Annual Convention here. We will use your enthusiasm to encourage other members to attend the 2020 event.

Answered: 47 Skipped: 97

ANSWER CHOICES	RESPONSES	
Testimonial/Comment	78.72%	37
Name	97.87%	46
Title	93.62%	44
Company	93.62%	44

#	TESTIMONIAL/COMMENT	DATE
1	NAHAD is always a great time to visit with others in the Industry and discuss opportunities to grow our Business.	4/21/2019 8:17 PM
2	First NAHAD Convention & I am already looking forward to attending next years!	4/19/2019 7:20 PM
3	As founding members of Nahad, we believe in the organizations cause and will continue to do our part to push nahad's agenda.	4/19/2019 2:37 PM
4	Attending NAHAD's annual convention is invaluable when it comes to education, best practices and the platform to network among peers from around the world.	4/19/2019 2:25 PM
5	Always a great conference for The Home Rubber Company	4/19/2019 1:19 PM
6	NAHAD is a great place to meet with leaders in the hose industry.	4/19/2019 1:06 PM
7	One of the most productive meetings/show you can attend	4/19/2019 12:40 PM
8	The NAHAD convention provides a great forum for networking with industry peers, supplier partners and business leaders in a relaxed environment. I learn a great deal every year and continue to build both professional and personal relationships within the industry. There is not other convention like it.	4/19/2019 12:16 PM
9	NAHAD continues to be the most important meeting for PT. It is always a great opportunity to meet many of our customers face to face.	4/19/2019 12:13 PM
10	I felt it was a good value and enjoyed attending	4/19/2019 12:00 PM
11	It was very organized and always with the smile. appreciated.	4/19/2019 11:16 AM
12	Great show and good people	4/19/2019 10:56 AM
13	Always enjoy meeting the NAHAD "family"	4/19/2019 10:16 AM
14	The convention pays for itself each year.	4/16/2019 10:47 AM
15	Great place to develope our business within a week!!!	4/16/2019 3:57 AM
16	A Truly Organized Convention for Hose Distribution and Manufacturing Collaboration as an industry and not as competitors.	4/15/2019 3:37 PM
17	If you don't attend, you're hosed.	4/15/2019 1:45 PM
18	Great place to network and to conduct meetings with several people at one location	4/15/2019 1:06 PM
19	I encourage all of our distributors who are not members to join. You just cannot put a dollar sign on joining an organization that has your company's best interests at heart. It pays for itself 20 times over. Easily.	4/15/2019 12:36 PM

### This year's NAHAD conference showed me, once again, what great value can be attained from

4/15/2019 12:12 PM

4/14/2019 8:30 PM

4/10/2019 12:33 PM

4/10/2019 12:19 PM

4/10/2019 12:13 PM

2019 NAHAD Annual Meeting & Convention Evaluation

attending and getting involved. The networking is unsurpassed, as well as the great speakers NAHAD offers. Our company will continue to e a part of this great organization and conference.

Always a great investment for my business, with opportunities to connect with so many suppliers

and fellow distributors in one location. Always take away new insights and information from the

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Not a great value this year

Great, annual planning session for our fluid conveyance business

Great opportunity to meet with existing partners and develop new relationships

	NAHAD convention.	
22	The NAHAD Annual Convention provides a great opportunity to meet up with multiple vendors and suppliers that I ordinarily do not get to interact with.	4/11/2019 5:00 PM
23	The NAHAD convention is a can't miss event for companies focused on their success, improvement and growth in the hose and fitting business.	4/11/2019 2:09 PM
24	The NAHAD convention is too valuable an event to miss. It really handicaps a companies' success if they dont attend	4/11/2019 1:09 PM
25	As a newcomer to the industry, my first NAHAD revealed a tremendous amount of opportunity with networking and educational experiences between manufacturer and distributors. From the first day to the last day, the NAHAD environment made it easier to have a personable and friendly experience with everyone I had the opportunity to meet. Also, the staff at NAHAD were incredibly flexible, prompt and happy to assist me with any questions or concerns that our company had during the convention which helped with an even smoother event. I am very grateful PT Coupling is a part of NAHAD for the educational resources, networking opportunities and overall connections it brings us.	4/11/2019 9:56 AM
26	Great event where you can learn from other distributors from around the world as well as catching up with all the suppliers on one location	4/11/2019 9:29 AM
27	It was a great experience and business eye opener for the future.	4/10/2019 7:09 PM
28	Great event to meet key associates from manufacturing companies and discuss exising and future opportunities	4/10/2019 4:32 PM
29	NAHAD Convention is a can't miss event!	4/10/2019 3:40 PM
30	Great show! Very exciting and motivational to go back to work after event with new projects to help our customers or potential customers.	4/10/2019 2:38 PM
31	A great event to honor and acknowledge industry leaders.	4/10/2019 1:48 PM
32	Best one yet	4/10/2019 1:20 PM
33	Aercom exhibited at the Tuesday showcase for the first time and we felt that we had a really good feedback from the members who visited. There is no venue anywhere that exceeds the exposure to principal owners and decision makers within our industry.	4/10/2019 12:42 PM
34	See comments on Linked In	4/10/2019 12:34 PM